

THE EDIBLE SCHOOLYARD PROJECT

Financial Statements
with Independent Auditor's Report

Year Ended June 30, 2012

THE EDIBLE SCHOOLYARD PROJECT

Year Ended June 30, 2012

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BHLF

BONG HILLBERG LEWIS FISCHESSEY LLP

INDEPENDENT AUDITOR'S REPORT

Board of Directors
The Edible Schoolyard Project
Berkeley, California

We have audited the accompanying statement of financial position of The Edible Schoolyard Project, a California nonprofit corporation (the Organization), as of June 30, 2012, and the related statements of activities, functional expenses, and cash flows for the year then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Edible Schoolyard Project as of June 30, 2012, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Bong Hillberg Lewis Fischesser LLP

Walnut Creek, California
September 12, 2012

THE EDIBLE SCHOOLYARD PROJECT

Statement of Financial Position June 30, 2012

ASSETS

CURRENT ASSETS

| | | |
|-----------------------------|----|------------------|
| Cash | \$ | 387,525 |
| Investments | | 2,646,431 |
| Inventory | | 14,816 |
| Prepaid expenses | | 14,059 |
| Note receivable | | <u>300,000</u> |
| Total current assets | | 3,362,831 |
| Property and equipment, net | | <u>62,261</u> |
| Total assets | \$ | <u>3,425,092</u> |

LIABILITIES AND NET ASSETS

CURRENT LIABILITIES

| | | |
|----------------------------------|----|------------------|
| Accounts payable | \$ | 61,125 |
| Deferred revenue | | 4,075 |
| Accrued liabilities | | <u>35,708</u> |
| Total liabilities | | 100,908 |
| NET ASSETS - UNRESTRICTED | | <u>3,324,184</u> |

| | | |
|----------------------------------|----|------------------|
| Total liabilities and net assets | \$ | <u>3,425,092</u> |
|----------------------------------|----|------------------|

See notes to financial statements.

THE EDIBLE SCHOOLYARD PROJECT

Statement of Activities Year Ended June 30, 2012

REVENUES, GAINS AND OTHER SUPPORT

| | |
|---|------------------|
| Grants and contributions | |
| Corporate donations | \$ 652,729 |
| Foundation grants | 418,354 |
| Individual donations | 282,806 |
| Special events | <u>650,377</u> |
| Total grants and contributions | 2,004,266 |
| | |
| Other income | |
| Program revenue | 19,962 |
| Participation and tuition fees | 41,150 |
| Publication sales | 10,326 |
| Dividend and interest income | 75,926 |
| Other income | 22,428 |
| Unrealized and realized loss on investments | <u>(101,225)</u> |
| Total other income | 68,567 |
| | |
| Total revenues, gains and other support | <u>2,072,833</u> |

EXPENSES

| | |
|------------------------|------------------|
| Program services | 1,325,573 |
| | |
| Supporting services | |
| Management and general | 208,670 |
| Fundraising | <u>436,230</u> |
| | |
| Total expenses | <u>1,970,473</u> |

Change in net assets 102,360

NET ASSETS - UNRESTRICTED

| | |
|------------------------------|---------------------|
| Beginning of year - restated | <u>3,221,824</u> |
| | |
| End of year | <u>\$ 3,324,184</u> |

See notes to financial statements.

THE EDIBLE SCHOOLYARD PROJECT

Statement of Functional Expenses Year Ended June 30, 2012

| | Program Services | Management and general | Fundraising | Total |
|-----------------------------------|---------------------|---------------------------|-------------------|---------------------|
| Salaries | \$ 438,140 | \$ 75,446 | \$ 64,400 | \$ 577,986 |
| Professional services | 422,322 | 23,591 | 64,326 | 510,239 |
| Events | 2,784 | 120 | 264,089 | 266,993 |
| Employee benefits | 85,935 | 28,692 | 1,090 | 115,717 |
| Rent | 52,171 | 7,625 | 2,578 | 62,374 |
| Grants and contracts to others | 58,200 | - | 3,138 | 61,338 |
| Dues and publications | 47,071 | 1,880 | 6,083 | 55,034 |
| Payroll taxes | 40,435 | 4,656 | 2,969 | 48,060 |
| Printing and postage | 24,791 | 4,035 | 14,033 | 42,859 |
| Travel | 37,076 | 2,317 | 2,916 | 42,309 |
| Program supplies | 32,724 | - | 2,984 | 35,708 |
| Food | 31,083 | - | - | 31,083 |
| Bank charges | - | 16,309 | 5,527 | 21,836 |
| Accounting | - | 20,825 | - | 20,825 |
| Depreciation | 11,021 | 6,453 | - | 17,474 |
| Equipment rental | 15,652 | - | - | 15,652 |
| Office | 5,877 | 4,169 | 1,898 | 11,944 |
| Loss on disposal of asset | - | 9,967 | - | 9,967 |
| Equipment and furnishings | 6,330 | 2,073 | - | 8,403 |
| Telephone | 6,414 | 312 | 199 | 6,925 |
| Repairs and maintenance | 4,791 | 200 | - | 4,991 |
| Consultants | 2,756 | - | - | 2,756 |
| | <u>\$ 1,325,573</u> | <u>\$ 208,670</u> | <u>\$ 436,230</u> | <u>\$ 1,970,473</u> |
| Total expenses | <u>\$ 1,325,573</u> | <u>\$ 208,670</u> | <u>\$ 436,230</u> | <u>\$ 1,970,473</u> |

See notes to financial statements.

THE EDIBLE SCHOOLYARD PROJECT

Statement of Cash Flows Year Ended June 30, 2012

CASH FLOWS FROM OPERATING ACTIVITIES

| | | |
|--|----|----------------|
| Change in net assets | \$ | 102,360 |
| Adjustments to reconcile change in net assets to net cash provided by operating activities: | | |
| Unrealized and realized loss on investments | | 283,100 |
| Change in net assets | | 9,967 |
| Depreciation | | 17,474 |
| (Increase) decrease in assets: | | |
| Inventory | | 5,812 |
| Prepaid expenses | | (9,515) |
| Note receivable | | (300,000) |
| Increase (decrease) in liabilities: | | |
| Accounts payable | | (5,673) |
| Accrued liabilities | | 3,686 |
| Deferred revenue | | 4,075 |
| | | <u>111,286</u> |
| Net cash provided by (used in) operating activities | | <u>111,286</u> |

CASH FLOWS FROM INVESTING ACTIVITIES

| | | |
|---|--|----------------|
| Purchases of investments | | (1,386,009) |
| Proceeds from sale or maturity of investments | | 1,429,543 |
| Purchases of property and equipment | | <u>(3,817)</u> |
| Net cash provided by investing activities | | <u>39,717</u> |

NET CHANGE IN CASH AND EQUIVALENTS 151,003

CASH AND EQUIVALENTS

| | | |
|-------------------|----|----------------|
| Beginning of year | | <u>236,522</u> |
| End of year | \$ | <u>387,525</u> |

SUPPLEMENTAL CASH FLOW INFORMATION

| | | |
|----------------------------|----|--------------|
| Stock certificates donated | \$ | <u>4,590</u> |
|----------------------------|----|--------------|

See notes to financial statements.

THE EDIBLE SCHOOLYARD PROJECT

Notes to Financial Statements

1. NATURE OF OPERATIONS

The Edible Schoolyard Project (Organization) is a nonprofit public benefit corporation incorporated in California in 1996. The purpose of the Organization is to build and share a food curriculum for all schools that will become part of the core curriculum of every school in the country.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of presentation - The financial statements of the Organization have been prepared using the accrual basis of accounting and accordingly reflect all significant receivables, payables, prepayments and similar accruals. Financial statement presentation follows financial accounting standards applicable to not-for-profit organizations. Under such standards, the Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted, temporarily restricted and permanently restricted.

Use of estimates – The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect reported amounts and disclosures in the financial statements. Actual results could differ from such estimates.

Cash and equivalents – For purposes of the statement of cash flows, the Organization considers all highly liquid investments with original maturities of three months or less to be cash equivalents unless otherwise restricted or designated. The Organization places its cash and temporary cash investments with high credit quality institutions. Periodically, such deposits may be in excess of federally insured limits.

Investments - The Organization has reported its investments in marketable securities with readily determinable fair values and all investments in debt securities at their fair values in the statement of financial position. Investments received by gift are recorded at market value at the date of the donation. Unrealized gains and losses are included in the change in net assets.

Inventory - Inventory is carried at the lower of cost or market and consists of printed publication materials. Inventory is valued using the average cost method.

Property and equipment - The Organization capitalizes expenditures in excess of \$1,500 for property and equipment at cost, and records donated equipment at the estimated fair market value at the date of donation. Property and equipment are depreciated over their estimated useful lives. Routine repairs and maintenance are expensed as incurred.

Restrictions on net assets - The Organization has no temporarily restricted or permanently restricted net assets.

Contributions - Revenues are reported as increases in unrestricted net assets unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in unrestricted net assets. Gains and losses on assets and liabilities are reported as increase or decreases in unrestricted net assets unless their use is restricted by explicit donor restriction or by law. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the period in which the contributions are recognized.

THE EDIBLE SCHOOLYARD PROJECT

Notes to Financial Statements

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Contributed services - No amounts have been reflected in the financial statements for donated services. The Organization generally pays for services requiring specific expertise. However, many individuals volunteer their time and perform a variety of tasks that assist the Organization, but these services do not meet the criteria for recognition as contributed services. The Organization received approximately 3,000 volunteer hours during the year.

Functional allocation of expenses - Expenses by function have been allocated among program and supporting services classifications on the basis of estimates made by the Organization's management.

3. INVESTMENTS

Investments consist of the following at year end:

| | | |
|-------------------------|----|------------------|
| Cash and equivalents | \$ | 52,437 |
| Certificates of deposit | | 422,178 |
| Exchange traded funds | | 182,945 |
| Corporate stock | | 16,830 |
| Mutual funds | | 1,367,609 |
| Fixed income securities | | <u>604,432</u> |
| | \$ | <u>2,646,431</u> |

Investment fees were \$5,925 for the year and are included in management and general expenses.

4. NOTE RECEIVABLE

The Organization made an unsecured loan of \$300,000 in June 2012 to The Edible Schoolyard New York City (ESY NYC), a related party. The note is payable on June 30, 2013, and does not bear interest. No allowance for doubtful accounts has been recorded as management believes the loan is fully collectible.

5. PROPERTY AND EQUIPMENT

Property and equipment consists of the following at year end:

| | | |
|-----------------------------------|----|------------------|
| Office equipment and improvements | \$ | 77,302 |
| Equipment | | 51,036 |
| Edible Schoolyard garden | | <u>34,029</u> |
| | | 162,367 |
| Less: Accumulated depreciation | | <u>(100,106)</u> |
| | \$ | <u>62,261</u> |

THE EDIBLE SCHOOLYARD PROJECT

Notes to Financial Statements

6. FAIR VALUE MEASUREMENTS

The Financial Accounting Standards Board (FASB) *Accounting Standards Codification* (ASC) 820, *Fair Value Measurements and Disclosures*, provides the framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurement) and the lowest priority to unobservable inputs (level 3 measurement). The three levels of the fair value hierarchy under FASB ASC 820 are described below:

Level 1: Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Organization has the ability to access.

Level 2: Inputs to the valuation methodology include:

- quoted prices for similar assets or liabilities in active markets;
- quoted prices for identical or similar assets or liabilities in inactive markets;
- inputs other than quoted prices that are observable for the asset or liability;
- inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.

Level 3: Inputs to the valuation methodology are unobservable and significant to the fair value measurement

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at June 30, 2012:

Fixed income securities: Certain corporate and government bonds are valued at the closing price reported in the active market in which the bond is traded.

Common stocks: Certain common stocks are valued at the closing price reported in the active market in which the individual securities are traded. Investments in certain restricted common stocks are valued at the quoted market price of the issuer's unrestricted common stock less an appropriate discount. If a quoted market price for unrestricted common stock of the issuer is not available, restricted common stocks are valued at a multiple of current earnings less an appropriate discount. The multiple chosen is consistent with multiples of similar companies based on current market prices.

Mutual funds: Valued at the net asset value (NAV) of shares, based on quoted market prices, held by the Organization at year-end.

Exchange traded funds: Valued at the NAV of shares, based on quoted market prices, held by the Organization at year-end.

Certificates of deposit: Valued at fair value by discounting the related cash flows based on current yields of similar instruments with comparable durations considering the credit-worthiness of the issuer.

THE EDIBLE SCHOOLYARD PROJECT

Notes to Financial Statements

6. FAIR VALUE MEASUREMENTS (CONTINUED)

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Organization's management believes its valuation methodologies are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in different fair value measurement at the reporting date.

The following table sets forth by level, within the fair value hierarchy, the Organization's assets at fair value at year end:

| | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | Total |
|-------------------------|---|--|--|---------------------|
| Certificates of deposit | \$ - | \$ 422,178 | \$ - | \$ 422,178 |
| Exchange traded funds | 182,945 | - | - | 182,945 |
| Corporate stock | 16,830 | - | - | 16,830 |
| Mutual funds | 1,367,609 | - | - | 1,367,609 |
| Fixed income securities | 604,432 | - | - | 604,432 |
| | <u>\$ 2,171,816</u> | <u>\$ 422,178</u> | <u>\$ -</u> | <u>\$ 2,593,994</u> |

7. INCOME TAXES

The Organization is exempt from federal taxes on income under Internal Revenue Code Section 501(c)(3) and is classified by the Internal Revenue Service as other than a private foundation. The Organization is exempt from state taxes under Section 23701(d) of the California Revenue and Taxation Code and therefore no provision for income taxes has been recorded.

The Organization has analyzed tax positions taken for filings with the Internal Revenue Service and all state jurisdictions where it operates. The Organization believes that income tax filing positions will be sustained upon examination and does not anticipate any adjustments that would result in a material adverse affect on the Organization's financial position, results of operations or cash flows. Accordingly, the Organization has not recorded any reserves, or related accruals for interest and penalties for uncertain income tax positions at June 30, 2012.

As of June 30, 2012, periods subsequent to 2008 are subject to audit by various taxing authorities; however, there are currently no audits for any tax periods in progress.

The Organization's policy is to classify income tax related interest and penalties in interest expense and other expenses, respectively. The Organization has not recognized any interest and penalties in the year.

THE EDIBLE SCHOOLYARD PROJECT

Notes to Financial Statements

8. RELATED PARTY TRANSACTIONS

The Organization is party to the following transactions with Chez Panisse Restaurant (Restaurant), which is owned by the Organization's President.

For events and fundraisers, the Organization makes supplies orders through the Restaurant. Total orders made totaled \$74,376 for the year.

The Restaurant receives royalties for its branded dinnerware sold by the outside manufacturer. The Restaurant donates these royalties to the Organization, which have been included in corporate donations. Total royalties donated were \$9,930 for the year ended June 30, 2012.

The Organization's President receives honorariums for speaking and publishing engagements, which are then donated to the Organization. Total honorariums received by the Organization was \$1,000 for the year, and has been reported in individual donations.

The Organization made an unsecured loan to ESY NYC in June 2012 as described in Note 4. One of the Organization's Board members is also a board member of ESY NYC.

9. RETIREMENT PLAN

The Organization's employees participate in a 403(b) defined contribution plan (Plan). The Plan is open to all employees for salary deferrals immediately. The Organization makes discretionary contributions to the Plan, which employees are eligible for after one year and 1,000 hours of service for the Organization. The Organization's contributions to the plan amounted to \$17,639 for the year.

10. COMMITMENTS

The Organization leases two corporate offices in Berkeley under operating leases which both expire in December 2013. The leases require monthly rental payments of \$3,581. Total rent expense was \$42,972 for the year. Minimum future lease commitments under the operating leases are as follows:

| | | |
|-------|----|---------------|
| 2013 | \$ | 42,972 |
| 2014 | | <u>21,486</u> |
| Total | \$ | <u>64,458</u> |

11. PRIOR PERIOD ADJUSTMENTS

Certain assets and liabilities related to prior periods were misstated. The following restatements were made to the net assets as of July 1, 2011:

| | | |
|---|---------------------|---------------------|
| Net assets, beginning of year as previously stated | <u>Unrestricted</u> | \$ 3,241,177 |
| Understatement of prior period depreciation expense | | (22,934) |
| Overstatement of prior period rent expense | | <u>3,581</u> |
| Net assets, beginning of year as restated | | <u>\$ 3,221,824</u> |

THE EDIBLE SCHOOLYARD PROJECT

Notes to Financial Statements

12. SUBSEQUENT EVENTS

The Organization's management has reviewed the results of activities for the period of time from its year ended June 30, 2012 through September 12, 2012, the date the financial statements were available to be issued, and has determined that no adjustments are necessary to the amounts reported in the accompanying financial statements nor subsequent events have occurred, the nature of which would require disclosure.